## **Break-Even Worksheet**



This worksheet implements a quick way to perform break-even analysis based on the following equation:

Profit = (Price - Var.Cost) · Units - Fix.Cost

Break-Even Menu Actions	
[Price]	Stores or calculates the Price value :  Price = (Profit + Fix.Cost) ÷ Units + Var.Cost
[Var.Cost]	Stores or calculates the Variable Cost value : Var.Cost = Price - (Profit + Fix.Cost) / Units
[Fix Cost]	Stores or calculates the Fix Cost value : Fix.Cost = (Price - Var.Cost) · Units - Profit
[Units]	Stores or calculates the Number of Units value : Units = (Profit + Fix.Cost) / (Price - Var.Cost)
[Profit]	Stores or calculates the Profit value :  Profit = (Price - Var.Cost) • Units - Fix.Cost
[Total Sales]	Calculates the Total Sales Value:  Total Sales = Price • Units
[Total Cost]	Calculates the Total Cost value:  Total Cost = Var.Cost • Units + Fix Cost
[Total Cost per Unit]	Calculates the Total Cost per unit value: Unit Cost = Total Cost / Units

If any other key is pressed before one of the **Blue** keys, the displayed number is stored in the corresponding variable. Otherwise, the variable is calculated.

## **Example:**

The sale price of an item is \$300.00, the cost of production per unit is \$250.00, and the monthly fixed cost of the business is \$150,000.00. How many units would have to be sold for break-even? and for profit of 10,000.00?.

Keystrokes	Description
300 [ Price ]	Stores the sale price of the item.
250 [ Var.Cost ]	Stores the variable cost of the item.
150000 [ Fix.Cost ]	Stores the fixed cost of the business.
0 [ Profit ]	Stores the "0" profit (break-even).
[ Units ]	Calculates the number of units to be sold.  Units = 3,000 items
10000 [ Profit ]	Stores the the target profit.
[ Units ]	Calculates the number of units to be sold.  Units = 3,200 items

What is the total cost per unit for break-even and for a profit of \$10,000.00?

Keystrokes	Description
0 [ Profit ] [ Units ]	Stores the "0" profit (break-even) and calculates <b>Units</b>
[ Cost / Unit ]	Calculates the total cost per item.  Cost = 300.00 per item.
10000 [ Profit ] [ Units ]	Stores the "10,000" profit and calculates Units = 3,200.00
[ Cost / Unit ]	Calculates the total cost per item.  Cost = 296.88 per item.